

Providers see what they are paid. Payers see what they pay. **Both see the market.**

PRIZM Rates turns payer and hospital price transparency files into side-by-side market benchmarks for contracting teams on either side of the table.

RATES

Market Benchmarking

Compare your rates to ZIP and MSA benchmarks by carrier, provider hospital and procedure code. Payer and hospital price transparency data both feed the benchmark, delivering the full picture for every contract negotiation and use case.

RATES

Peer Comparisons by Service Line

See how each carrier's reimbursement stacks up against comparable providers, as a percentage of Medicare or as a discount off billed charges.

RATES

Hospital Comparison by Contracting Approach

Compare fee schedule, per diem, and percentage-of-charge structures across facilities side by side, inpatient and outpatient.

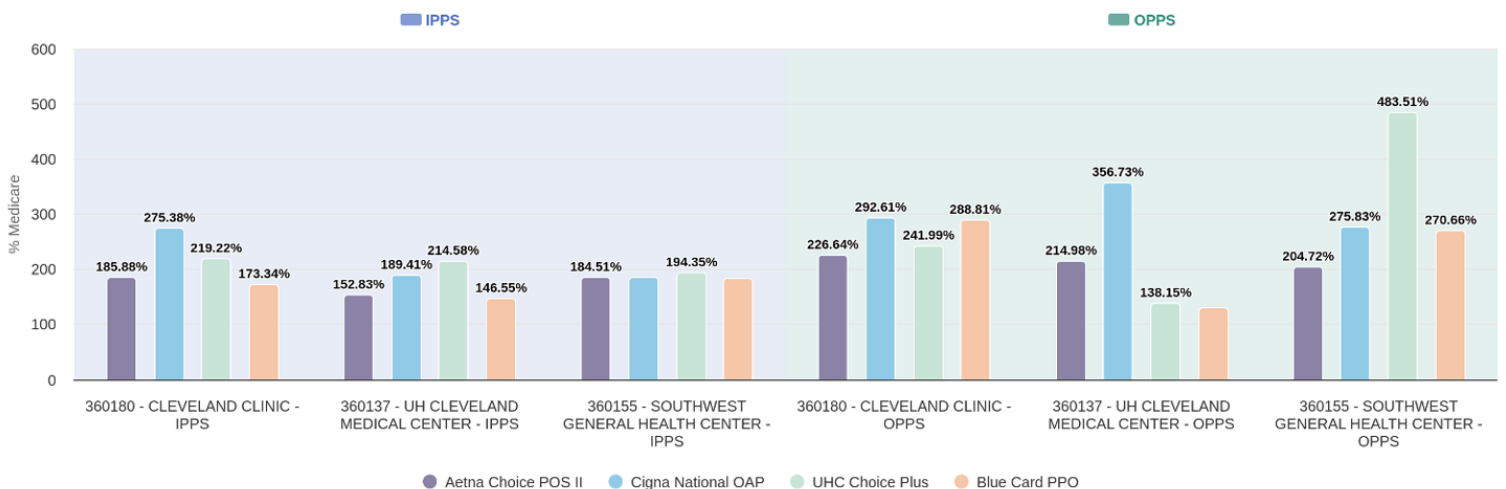
RATES

Spot Rate Variability

Whether you pay the rate or receive it, see where rates for the same service diverge across a carrier's health plans and networks, and where the rates sit against the market overall.

IN THE PRODUCT: HOSPITAL COMPARISON, IPPS AND OPPTS, % OF MEDICARE

Hospital Comparison: % of Medicare



Source: PRIZM 5.3 Hospital Comparison report in Cleveland, OH, measure % of Medicare. Also available as discount of billed charges. Data refresh: < 30 days. All payer networks available.

One comparison, two carriers, two very different stories

This Line of Service report compares one health system's inpatient rates to a peer's. Read across a row and the same category shows Aetna paying the first hospital well below the peer while BCBS pays it well above. Difference is the first hospital's % of Medicare divided by the peer's. It is one example, not a market finding.

INPATIENT CATEGORY (IPPS)	AETNA			BCBS		
	SUMMA HEALTH	UH AHUJA	DIFFERENCE	SUMMA HEALTH	UH AHUJA	DIFFERENCE
Circulatory system	160.72%	191.44%	84%	233.14%	189.36%	123%
Digestive system	157.48%	187.75%	84%	228.74%	187.08%	122%
Musculoskeletal and connective tissue	160.55%	189.62%	85%	232.86%	189.34%	123%
Nervous system	158.91%	189.88%	84%	230.89%	188.26%	123%
Respiratory system	156.53%	187.29%	84%	228.14%	187.28%	122%
Endocrine, nutritional and metabolic	155.37%	185.95%	84%	226.80%	185.04%	123%
Pregnancy, childbirth and puerperium	122.53%	153.35%	80%	193.49%	183.61%	105%

Source: PRIZM 5.3 Line of Service report, measure % of Medicare, hospitals 360020 (Summa Health System) and 360359 (University Hospitals Ahuja Medical Center). Data refresh: < 30 days. Difference shown rounded to the whole percent.

Size the gap.

Every point between your rate and a peer's is a number you can apply to your own volumes. Find the gap and price the opportunity before the next contract cycle opens.

Built on contracted rates

- Payer rates come from each payer's own published machine-readable files. Hospital rates come from hospital price transparency files.
- Data is refreshed monthly, with a maximum data age of 30 days.
- More than 50 automated quality checks run on every refresh.
- Only contracted rates for codes a provider has billed appear. No estimates or market averages stand in for a missing payer rate.

Built for

- Hospital and health system teams: managed care contracting, finance, and revenue cycle management leaders
- Payer network contracting and management teams
- Hospital consulting and analytics organizations

See PRIZM Rates on your own contracts at no cost.

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